



2025 ANNUAL MEETING AGENDA



D = Distributor event S = Supplier event * = Registration needed

SUNDAY, SEPTEMBER 28

D S	10:00 a.m. - 6:30 p.m.	Registration opens	Woodrow Wilson Registration Desk
D S	1:00 p.m. - 1:45 p.m.	Educational Breakout Session: The Great Profit Myths with Al Bates*	Meeting Room: Baltimore 1 and 2
D S	1:00 p.m. - 1:45 p.m.	Educational Breakout Session: Practical AI Applications in Distribution with Epicor*	Meeting Room: Baltimore 3 and 4
S	2:00 p.m. - 3:00 p.m.	Supplier Best Practices*	Meeting Room: Annapolis 1 and 2
D	2:00 p.m. - 3:30 p.m.	Distributor Networking*	Meeting Room: Annapolis 3 and 4
S	3:00 p.m. - 6:00 p.m.	Supplier booth setup	Prince George's Exhibit Hall C
D S	4:00 p.m. - 5:00 p.m.	First-Time Attendee Welcome	Meeting Room: Annapolis 1 and 2
D S	5:00 p.m. - 6:00 p.m.	Women in the Industry Reception	Atrium
D S	6:00 p.m. - 7:00 p.m.	Opening Reception	RiverView Ballroom

MONDAY, SEPTEMBER 29

D	7:30 a.m. - 8:10 a.m.	Premier Supplier Presentation: Protective Industrial Products (PIP)*	Meeting Room: Annapolis 1 and 2
D	7:30 a.m. - 8:10 a.m.	Premier Supplier Presentation: Robert Bosch Tool Corporation*	Meeting Room: Annapolis 3 and 4
D	8:15 a.m. - 8:55 a.m.	Premier Supplier Presentation: ORS Nasco*	Meeting Room: Baltimore 1 and 2
D	8:15 a.m. - 8:55 a.m.	Premier Supplier Presentation: Milwaukee Tool* for authorized distributors only	Meeting Room: Baltimore 3 and 4
D S	9:05 a.m. - 10:05 a.m.	Scheduled appointments	Prince George's Exhibit Hall C
D S	10:05 a.m. - 10:35 a.m.	Break for open appointments	Prince George's Exhibit Hall C
D S	10:35 a.m. - 11:56 a.m.	Scheduled appointments	Prince George's Exhibit Hall C
D S	12:00 p.m. - 1:30 p.m.	Presidential Address and Awards Luncheon	Woodrow Wilson Ballroom
D S	1:45 p.m. - 3:06 p.m.	Scheduled appointments	Prince George's Exhibit Hall C
D S	3:06 p.m. - 3:36 p.m.	Break for open appointments	Prince George's Exhibit Hall C
D S	3:36 p.m. - 4:36 p.m.	Scheduled appointments	Prince George's Exhibit Hall C
D S	4:45 p.m. - 5:45 p.m.	Rising Leaders*	Meeting Room: Annapolis 1 and 2
D S	5:30 p.m. - 7:00 p.m.	Happy Hour	Marina Promenade and Potomac Terrace

TUESDAY, SEPTEMBER 30

D S	7:00 a.m. - 1:00 p.m.	Luggage storage	Meeting Room: Baltimore 1
D S	7:30 a.m.	Breakfast buffet opens	Woodrow Wilson Ballroom
D S	8:00 a.m. - 9:00 a.m.	Networking Breakfast with speaker Patrick Ungashick, Navix Consultants*	Woodrow Wilson Ballroom
D S	9:05 a.m. - 10:05 a.m.	Scheduled appointments	Prince George's Exhibit Hall C
D S	10:05 a.m. - 10:25 a.m.	Break for open appointments	Prince George's Exhibit Hall C
D S	10:25 a.m. - 11:25 a.m.	Scheduled appointments	Prince George's Exhibit Hall C
S	12:00 p.m. - 6:00 p.m.	Supplier booth breakdown	Prince George's Exhibit Hall C